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FROM: Stuart Wright */SI/*
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SUBJECT: Memorandum Report: *Comparison of Second-Quarter 2009 Average Sales Prices and Average Manufacturer Prices: Impact on Medicare Reimbursement for Fourth Quarter 2009*, OEI-03-09-00640

This review was conducted in accordance with the statutory mandate for the Office of Inspector General (OIG) to review average sales prices (ASP) and average manufacturer prices (AMP) for Medicare Part B prescription drugs and identify ASPs that exceed AMPs by at least 5 percent. The review also determined the impact of lowering reimbursement amounts for drugs that meet the 5-percent threshold.

Since the advent of the ASP reimbursement methodology in 2005, OIG has issued 13 reports comparing ASPs to AMPs. This latest pricing comparison examines drugs that met the 5-percent threshold based on either complete or partial AMP data in the second quarter of 2009. Of the 377 drugs with complete AMP data in that quarter, 13 met the 5-percent threshold. Eight of these thirteen drugs were also eligible for price adjustments in one or more of the previous four quarters, with one drug meeting the 5-percent threshold in all five quarters under review. If reimbursement amounts for all 13 drugs had been based on 103 percent of the AMPs, we estimate that Medicare expenditures would have been reduced by \$1.4 million in the fourth quarter of 2009. Of the 83 drugs with only partial AMP data in the second quarter of 2009, 11 had ASPs that exceeded the AMPs by at least 5 percent. Seven of these eleven drugs also met the 5-percent threshold in at least one of the previous four quarters. We estimate that Medicare expenditures would have been reduced by \$1.7 million during the fourth quarter of 2009 if reimbursement amounts for all 11 drugs had been based on 103 percent of the AMPs. We could not perform pricing comparisons for an additional 51 drugs because none of the drug products used to establish Medicare reimbursement had corresponding AMP data. Manufacturers for 10 percent of those drug products had Medicaid drug rebate agreements and were therefore generally required to submit AMPs. OIG will continue to work with the Centers for Medicare & Medicaid Services (CMS) to evaluate and pursue appropriate actions against those manufacturers that fail to submit required data.

BACKGROUND

Section 1847A(d)(2)(B) of the Social Security Act (the Act) mandates that OIG compare ASPs to AMPs. If OIG finds that the ASP for a drug exceeds the AMP by a certain percentage (currently 5 percent), section 1847A(d)(3)(A) of the Act states that the Secretary of the Department of Health and Human Services (the Secretary) may disregard the ASP for the drug when setting reimbursement amounts.¹ Section 1847A(d)(3)(C) of the Act goes on to state that “. . . the Inspector General shall inform the Secretary (at such times as the Secretary may specify to carry out this subparagraph) and the Secretary shall, effective as of the next quarter, substitute for the amount of payment . . . the lesser of (i) the widely available market price . . . (if any); or (ii) 103 percent of the average manufacturer price. . . .”

Medicare Part B Coverage of Prescription Drugs

Medicare Part B covers only a limited number of outpatient prescription drugs. Covered drugs include injectable drugs administered by a physician; certain self-administered drugs, such as oral anticancer drugs and immunosuppressive drugs; drugs used in conjunction with durable medical equipment; and some vaccines.

Medicare Part B Payments for Prescription Drugs

CMS contracts with private companies, known as Medicare Administrative Contractors (MAC), to process and pay Medicare Part B claims, including those for prescription drugs. To obtain reimbursement for covered outpatient prescription drugs, health care providers submit claims to their MACs using procedure codes. CMS established the Healthcare Common Procedure Coding System (HCPCS) to provide a standardized coding system for describing the specific items and services provided in the delivery of health care. In the case of prescription drugs, each HCPCS code defines the drug name and the amount of drug represented by the HCPCS code but does not specify manufacturer or package size information.

Medicare and its beneficiaries spent over \$11 billion for Part B drugs in 2008.² Although Medicare paid for more than 700 outpatient prescription drug HCPCS codes that year, most of the spending for Part B drugs was concentrated on a relatively small subset of those codes. In 2008, 60 codes accounted for 90 percent of the expenditures for Part B drugs, with only 12 of these drugs representing the majority (51 percent) of total Part B drug expenditures.

Reimbursement Methodology for Part B Drugs and Biologicals

Medicare Part B pays for most covered drugs using a reimbursement methodology based on ASPs.³ Section 1847A(c) of the Act, as added by the Medicare Prescription Drug, Improvement, and Modernization Act of 2003, P.L. No. 108-173, defines an ASP as a manufacturer’s sales of a

¹Section 1847A(d)(3)(B)(ii) of the Act provides the Secretary with authority to adjust the applicable threshold percentage in 2006 and subsequent years; however, the threshold percentage has been maintained at 5 percent.

² Medicare expenditures for Part B drugs in 2008 were calculated using CMS’s Part B Analytics and Reports (PBAR). The PBAR data were downloaded on July 8, 2009.

³ Several Part B drugs, including certain vaccines and blood products, are not paid under the ASP methodology.

drug to all purchasers in the United States in a calendar quarter divided by the total number of units of the drug sold by the manufacturer in that same quarter. The ASP is net of any price concessions, such as volume discounts, prompt pay discounts, cash discounts, free goods contingent on purchase requirements, chargebacks, and rebates other than those obtained through the Medicaid drug rebate program.⁴ Sales that are nominal in amount are exempted from the ASP calculation, as are sales excluded from the determination of “best price” in the Medicaid drug rebate program.^{5, 6}

Manufacturers report ASPs by national drug codes (NDC), which are 11-digit identifiers that indicate the manufacturer, product dosage form, and package size of the drug. Manufacturers must provide CMS with the ASP and volume of sales for each NDC on a quarterly basis, with submissions due 30 days after the close of each quarter.⁷

Because Medicare Part B reimbursement for outpatient drugs is based on HCPCS codes rather than NDCs and more than one NDC may meet the definition of a particular HCPCS code, CMS has developed a file that “crosswalks” manufacturers’ NDCs to HCPCS codes. CMS uses information in this crosswalk file to calculate volume-weighted ASPs for covered HCPCS codes.

Calculation of Volume-Weighted Average Sales Prices

Fourth-quarter 2009 Medicare payments for most covered drug codes were based on second-quarter 2009 ASP submissions from manufacturers, which were volume-weighted using an equation that involves the following variables: the ASP for the 11-digit NDC as reported by the manufacturer, the volume of sales for the NDC as reported by the manufacturer, and the number of billing units in the NDC as determined by CMS.⁸ The amount of the drug contained in an NDC may differ from the amount of the drug specified by the HCPCS code that providers use to bill Medicare. Therefore, the number of billing units in an NDC describes the number of HCPCS code units that are in that NDC. For instance, an NDC may contain a total of 10 milliliters of Drug A, but the corresponding HCPCS code may be defined as only 5 milliliters of Drug A. In this case, there are two billing units in the NDC. CMS calculates the number of billing units in each NDC when developing its crosswalk files.

Under the ASP pricing methodology, the Medicare allowance for most Part B drugs is equal to 106 percent of the volume-weighted ASP for the HCPCS code. Medicare beneficiaries are responsible for 20 percent of this amount in the form of coinsurance.

⁴ Section 1847A(c)(3) of the Act.

⁵ Pursuant to section 1927(c)(1)(C)(i) of the Act, “best price” is the lowest price available from the manufacturer during the rebate period to any wholesaler, retailer, provider, health maintenance organization, nonprofit entity, or governmental entity within the United States, with certain exceptions.

⁶ Section 1847A(c)(2) of the Act.

⁷ Section 1927(b)(3) of the Act.

⁸ The equation that CMS currently uses to calculate volume-weighted ASPs is described in section 1847A(b)(6) of the Act. It is also provided in Appendix A.

The Medicaid Drug Rebate Program and Average Manufacturer Prices

For Federal payment to be available for covered outpatient drugs provided under Medicaid, sections 1927(a)(1) and (b)(1) of the Act mandate that drug manufacturers enter into rebate agreements with the Secretary and pay quarterly rebates to State Medicaid agencies. Under these rebate agreements and pursuant to section 1927(b)(3) of the Act, manufacturers must provide CMS with the AMP for each of their NDCs on a quarterly basis, with submissions due 30 days after the close of each quarter.⁹

As generally defined in section 1927(k)(1) of the Act, the AMP is the average price paid to the manufacturer for the drug in the United States by wholesalers for drugs distributed to the retail pharmacy class of trade. Before the passage of the DRA, manufacturers were required to deduct customary prompt pay discounts when calculating AMPs. However, section 6001(c)(1) of the DRA amended section 1927(k)(1) of the Act, such that AMPs must be determined without regard to customary prompt pay discounts, effective January 2007.¹⁰ In July 2007, CMS published a final rule at 72 Fed. Reg. 39142 (July 17, 2007) that, among other things, implements section 6001(c)(1) of the DRA and clarifies the way in which the AMP must be calculated. Specifically, 42 CFR § 447.504 of the final regulation clarifies the manner in which the AMP is to be determined.¹¹

The AMP is generally calculated as a weighted average of prices for all of a manufacturer's package sizes of a drug sold during a given quarter and is reported for the lowest identifiable quantity of the drug (e.g., 1 milliliter, 1 tablet, 1 capsule).

If a manufacturer fails to provide AMP data in a timely manner, civil monetary penalties may be imposed.¹² In addition, pursuant to section 1927(b)(4)(B)(i) of the Act, the Secretary may terminate a rebate agreement “for violation of the requirements of the agreement or other good cause shown.” CMS has terminated rebate agreements with a number of manufacturers for failure to report drug-pricing data as required by section 1927 of the Act. For the purposes of evaluating potential civil monetary penalty actions, CMS has also provided OIG with information about manufacturers that failed to submit drug-pricing data.

⁹ Section 6001(b)(1)(A) of the Deficit Reduction Act of 2005 (DRA), P.L. No. 109-171, changed section 1927(b) of the Act to require that manufacturers also report AMPs on a monthly basis, effective January 2007. Drug manufacturers will continue to report quarterly AMP data in addition to their monthly submissions.

¹⁰ CMS's *Bulletin for Participating Drug Manufacturers*, Release No. 76 (December 15, 2006), instructed manufacturers to exclude customary prompt pay discounts from their AMP calculations as of January 2007.

¹¹ In December 2007, the U.S. District Court for the District of Columbia preliminarily enjoined the implementation of the regulation for certain purposes not relevant to this report. Section 203 of the Medicare Improvements for Patients and Providers Act of 2008 also delayed the implementation of certain aspects of the regulation and the DRA requirements. Again, those aspects are not relevant for the purposes of this report.

¹² Pursuant to section 1927(b)(3)(C) of the Act.

Office of Inspector General’s Monitoring of Average Sales Prices and Average Manufacturer Prices

In accordance with its statutory mandate, OIG has issued 12 quarterly pricing comparisons since the ASP reimbursement methodology for Part B drugs was implemented in January 2005. In addition, OIG completed an annual overview of ASPs and AMPs, which examined data across all four quarters of 2007.¹³ A list of all 13 reports is provided in Appendix B.

Although CMS has acknowledged the Secretary’s authority to adjust ASP payment limits based on the findings of OIG’s pricing comparisons, CMS has yet to make any changes to Part B drug reimbursement as a result of these studies. Rather, CMS has emphasized both the complexity of substituting payment amounts and the importance of proceeding cautiously to avoid unintended consequences.¹⁴ In commenting on OIG’s reports, CMS has expressed a desire to both better understand fluctuating differences between ASPs and AMPs and engage stakeholders, with the intent of developing a process for making price substitutions.¹⁵ However, CMS has not specified what, if any, steps it will take to adjust Medicare reimbursement amounts for drugs that meet the 5-percent threshold specified in section 1847A(d)(3) of the Act.

OIG will continue to meet its statutory mandate by issuing reports based on quarterly pricing comparisons, along with annual overviews to summarize findings across each calendar year.

METHODOLOGY

We obtained a file from CMS containing NDC-level ASP data from the second quarter of 2009, which were used to establish Part B drug reimbursement amounts for the fourth quarter of 2009. This file also includes information that crosswalks NDCs to their corresponding HCPCS codes. Both the ASP data and the crosswalk data were current as of October 7, 2009. We also obtained AMP data from CMS for the second quarter of 2009, which were current as of September 22, 2009.

Analysis of Average Sales Price Data From the Second Quarter of 2009

As mentioned previously, Medicare does not base reimbursement for covered drugs on NDCs; instead, it uses HCPCS codes. Therefore, CMS uses ASP information submitted by manufacturers for each NDC to calculate a volume-weighted ASP for each covered HCPCS code. When calculating these volume-weighted ASPs, CMS includes only NDCs with ASP submissions that are deemed valid.

As of October 2009, CMS had established prices for 519 HCPCS codes based on the ASP reimbursement methodology mandated by section 1847A(b)(6) of the Act. Reimbursement amounts for the 519 HCPCS codes were based on ASP data for 3,224 NDCs.

¹³ In addition, OIG is currently preparing a second annual overview, which examines ASPs and AMPs across all four quarters of 2008.

¹⁴ OEI-03-08-00450, December 2008.

¹⁵ OEI-03-07-00140, July 2007, and OEI-03-08-00450, December 2008.

Analysis of Average Manufacturer Price Data From the Second Quarter of 2009

To ensure that the broadest range of drug codes is subject to OIG’s pricing comparisons, we divided HCPCS codes into the following three groups:

- (1) HCPCS codes with complete AMP data—i.e., HCPCS codes with AMP data for every NDC that CMS used in its calculation of volume-weighted ASPs;
- (2) HCPCS codes with partial AMP data—i.e., HCPCS codes with AMP data for only some of the NDCs that CMS used in its calculation of volume-weighted ASPs; and
- (3) HCPCS codes with no AMP data—i.e., HCPCS codes with no AMP data for any of the NDCs that CMS used in its calculation of volume-weighted ASPs.

As previously noted, the AMP for each NDC is reported for the lowest identifiable quantity of the drug contained in that NDC (e.g., 1 milliliter, 1 tablet, 1 capsule). In contrast, the ASP is reported for the entire amount of the drug contained in the NDC (e.g., 50 milliliters, 100 tablets). To ensure that the AMP would be comparable to the ASP, it was necessary to convert the AMP for each NDC so that it represented the total amount of the drug contained in that NDC.

To calculate “converted AMPs” for NDCs in the first and second groups, we multiplied the AMP by the total amount of the drug contained in each NDC, as identified by sources, such as the CMS crosswalk file, manufacturer Web sites, the “Red Book,” and the Food and Drug Administration’s NDC directory.¹⁶ For certain NDCs, we were unable to successfully identify the amount of the drug reflected by the ASP and therefore could not calculate a converted AMP. Because of these unsuccessful AMP conversions, a total of eight HCPCS codes were removed from our analysis.

Using NDCs with successful AMP conversions, we then calculated a volume-weighted AMP for each of the corresponding HCPCS codes, consistent with CMS’s methodology for calculating volume-weighted ASPs. Appendix C provides a more detailed description of the methods we used to both convert AMPs and calculate volume-weighted AMPs. Table 1 provides the final number of HCPCS codes and NDCs included in our analysis after we removed NDCs with either no AMP data or unsuccessful AMP conversions.

Table 1: Number of Drug Codes and NDCs Included in OIG’s Pricing Comparison

Availability of AMP Data for HCPCS Code	Number of HCPCS Codes	Number of NDCs
Complete AMP Data	377	1,736
Partial AMP Data	83	734
No AMP Data	51	236

Source: OIG analysis of second-quarter 2009 ASP and AMP data, 2009.

¹⁶ We did not calculate converted AMPs for NDCs in the third group because those NDCs had no AMP data.

Comparing Second-Quarter 2009 Volume-Weighted ASPs to Volume-Weighted AMPs

For each of the HCPCS codes included in our study, we compared the volume-weighted ASP and AMP and determined whether the ASP for the code exceeded the AMP by at least 5 percent.

For those HCPCS codes that met or exceeded the 5-percent threshold, we reviewed the associated NDCs to verify the accuracy of the billing unit information. According to our review, NDCs for four codes had billing unit information in CMS's crosswalk file that may not have accurately reflected the number of billing units actually contained in the NDC. Because volume-weighted ASPs and AMPs are calculated using this billing unit information, we could not be certain that the results for these codes were correct. Therefore, we did not consider these four HCPCS codes as having met the 5-percent threshold. We also excluded one additional HCPCS code from our findings because the manufacturer of the corresponding NDC indicated to OIG that the AMP data were not correct.

For the remaining HCPCS codes, we then estimated the monetary impact of lowering reimbursement to 103 percent of the AMP.¹⁷ For each of the HCPCS codes that met the 5-percent threshold, we calculated 103 percent of the volume-weighted AMP and subtracted this amount from the fourth-quarter 2009 reimbursement amount for the HCPCS code, which is equal to 106 percent of the volume-weighted ASP. To estimate the financial effect for the fourth quarter of 2009, we then multiplied the difference by one-fourth of the number of services that were allowed by Medicare for each HCPCS code in 2008, as reported in the PBAR.¹⁸ This estimate assumes that the number of services that were allowed by Medicare in 2008 remained consistent from one quarter to the next and that there were no significant changes in utilization between 2008 and 2009.

Identifying Codes That Would Have Met the 5-Percent Threshold in Previous Quarters

We determined whether codes meeting the 5-percent threshold in the second quarter of 2009 would have also met the 5-percent threshold in any of the four previous quarters, dating back to the second quarter of 2008.

Limitations

We did not verify the accuracy of manufacturer-reported ASP and AMP data, nor did we verify the underlying methodology used by manufacturers to calculate ASPs and AMPs. Furthermore, we did not verify the accuracy of CMS's crosswalk files or examine NDCs that CMS opted to exclude from its calculation of Part B drug reimbursement amounts.

¹⁷ Section 1847A(d)(3)(C) of the Act directs the Secretary to replace payment amounts for drugs that meet the 5-percent threshold with the lesser of the widely available market price for the drug (if any) or 103 percent of the AMP. For the purposes of this study, we used 103 percent of the AMP to estimate the impact of lowering reimbursement amounts. If widely available market prices had been available for these drugs and lower than 103 percent of the AMP, the savings estimate presented in this report would have been greater.

¹⁸ The 2008 PBAR data were downloaded on July 8, 2009.

Manufacturers are required to submit their quarterly ASP and AMP data to CMS 30 days after the close of the quarter. Our analyses were performed on ASP and AMP data compiled by CMS soon after that deadline. We did not determine whether manufacturers provided additional or revised pricing data to CMS at a later date.

Standards

This study was conducted in accordance with the *Quality Standards for Inspections* approved by the Council of the Inspectors General on Integrity and Efficiency.

RESULTS

Of the 377 Drug Codes With Complete AMP Data, Volume-Weighted ASPs for 13 Exceeded the Volume-Weighted AMPs by at Least 5 Percent

Consistent with sections 1847A(d)(2)(B) and 1847A(d)(3) of the Act, OIG compared ASPs to AMPs to identify instances in which the ASP for a particular drug exceeded the AMP by a threshold of 5 percent. In the second quarter of 2009, 13 of the 377 HCPCS codes with complete AMP data (3 percent) met this 5-percent threshold. A list of the 13 HCPCS codes, including their descriptions and HCPCS dosage amounts, is presented in Appendix D.

Table 2 describes the extent to which ASPs exceeded AMPs for the 13 HCPCS codes. For three of the codes, volume-weighted ASPs exceeded volume-weighted AMPs by 20 percent or more.

Table 2: Extent to Which ASPs Exceeded AMPs for 13 HCPCS Codes With Complete AMP Data

Percentage by Which ASP Exceeded AMP	Number of HCPCS Codes
5.00%–9.99%	5
10.00%–19.99%	5
20.00%–29.99%	0
30.00%–39.99%	1
40.00%–49.99%	1
50.00%–59.99%	0
60.00%–69.99%	1
70.00%–79.99%	0
80.00%–89.99%	0
90.00%–99.99%	0
100% and above	0
Total	13

Source: OIG analysis of second-quarter 2009 ASP and AMP data, 2009.

Over 60 percent of the HCPCS codes (8 of 13) also met the 5-percent threshold in one or more of the previous four quarters. The ASPs for HCPCS code J1364 exceeded AMPs in each of the five quarters under review, dating back to the second quarter of 2008. An additional six HCPCS

codes met the 5-percent threshold in at least three of the five quarters under review. Table 3 presents a list of the eight HCPCS codes that were eligible for price adjustments in previous quarters.

Table 3: Eight HCPCS Codes That Met the 5-Percent Threshold in the Second Quarter of 2009 and Previous Quarters Using Complete AMP Data

OIG Reports Comparing ASP and AMP					
HCPCS Code	Second Quarter 2009	First Quarter 2009	Fourth Quarter 2008	Third Quarter 2008	Second Quarter 2008
J1364	X	X	X	X	X
J2765	X	X	X	X	
J0475	X	X	X		
J2597	X	X	X		
J7500	X	X		X	
J2792	X		X	X	
J2690	X		X		X
J2820	X		X		

Source: OIG analysis of ASP and AMP data from the second quarter of 2008 through the second quarter of 2009.

Lowering reimbursement amounts for the 13 HCPCS codes to 103 percent of the AMPs would have reduced Medicare allowances by \$1.4 million in the fourth quarter of 2009. Sections 1847A(d)(3)(A) and (B) of the Act provide that the Secretary may disregard the ASP pricing methodology for a drug with an ASP that exceeds the AMP by at least 5 percent. Pursuant to section 1847A(d)(3)(C) of the Act, “. . . the Secretary shall, effective as of the next quarter, substitute for the amount of payment . . . the lesser of (i) the widely available market price . . . (if any); or (ii) 103 percent of the average manufacturer price. . . .” In this study, we identified 13 HCPCS codes that met the 5-percent threshold specified in the Act. If reimbursement amounts for these 13 codes had been based on 103 percent of the AMPs during the fourth quarter of 2009, we estimate that Medicare expenditures would have been reduced by \$1.4 million in that quarter alone.¹⁹

Three of the thirteen HCPCS codes accounted for 86 percent of the estimated savings. If the reimbursement amounts for codes J2820, J0475, and J0735 had been based on 103 percent of the AMPs during the fourth quarter of 2009, Medicare expenditures would have been reduced by an estimated \$559,000, \$352,000, and \$273,000, respectively.

¹⁹ This savings estimate assumes that the number of services that were allowed by Medicare in 2008 remained consistent from one quarter to the next and that there were no significant changes in utilization between 2008 and 2009.

Of the 83 Drug Codes With Partial AMP Data, Volume-Weighted ASPs for 11 Exceeded the Volume-Weighted AMPs by at Least 5 Percent

In addition to examining HCPCS codes with complete AMP data, we examined 83 HCPCS codes for which only partial AMP data were available. ASPs for 11 of these 83 HCPCS codes (13 percent) exceeded the AMPs by at least 5 percent in the second quarter of 2009. A list of the 11 HCPCS codes, including their descriptions and HCPCS dosage amounts, is presented in Appendix E.

Table 4 describes the extent to which ASPs exceeded AMPs for the 11 HCPCS codes. For almost half of the codes (5 of 11), volume-weighted ASPs exceeded volume-weighted AMPs by 20 percent or more. The ASPs for two of these codes were more than double the AMPs.

Table 4: Extent to Which ASPs Exceeded AMPs for 11 HCPCS Codes With Partial AMP Data

Percentage by Which ASP Exceeded AMP	Number of HCPCS Codes
5.00%–9.99%	6
10.00%–19.99%	0
20.00%–29.99%	2
30.00%–39.99%	0
40.00%–49.99%	0
50.00%–59.99%	1
60.00%–69.99%	0
70.00%–79.99%	0
80.00%–89.99%	0
90.00%–99.99%	0
100% and above	2
Total	11

Source: OIG analysis of second-quarter 2009 ASP and AMP data, 2009.

Over 60 percent of HCPCS codes with partial AMP data (7 of 11) also met the 5-percent threshold in one or more of the previous four quarters. For three HCPCS codes (J0560, J1190, and J2310), ASPs exceeded AMPs in each of the five quarters under review, dating back to the second quarter of 2008. Another three HCPCS codes met the 5-percent threshold in four of the five quarters under review. Table 5 presents a list of the seven HCPCS codes that were eligible for price adjustments in previous quarters.

Table 5: Seven HCPCS Codes That Met the 5-Percent Threshold in the Second Quarter of 2009 and Previous Quarters Using Partial AMP Data

HCPCS Code	OIG Reports Comparing ASP and AMP				
	Second Quarter 2009	First Quarter 2009	Fourth Quarter 2008	Third Quarter 2008	Second Quarter 2008
J0560	X	X	X	X	X
J1190	X	X	X	X	X
J2310	X	X	X	X	X
Q9965	X	X	X	X	
Q9966	X	X	X	X	
J7506	X	X		X	X
J7509	X				X

Note: All of these codes met the 5-percent threshold in previous quarters using partial AMP data.
 Source: OIG analysis of ASP and AMP data from the second quarter of 2008 through the second quarter of 2009.

Lowering reimbursement amounts for the 11 HCPCS codes to 103 percent of the AMPs would have reduced Medicare allowances by an estimated \$1.7 million in the fourth quarter of 2009.²⁰ One of the eleven HCPCS codes accounted for over 80 percent of the \$1.7 million. If the reimbursement amount for code Q9965 had been based on 103 percent of the AMPs during the fourth quarter of 2009, Medicare expenditures would have been reduced by an estimated \$1.4 million.

Pricing Comparisons Could Not Be Performed on 51 Drug Codes Because No AMP Data Were Available

For 51 HCPCS codes, OIG could not compare ASPs and AMPs because there were no AMP data for any of the 236 NDCs that CMS used when calculating drug reimbursement amounts for these codes. In 2008, Medicare allowances for these 51 codes totaled \$227 million.²¹

Manufacturers for 10 percent of the NDCs without AMP data (23 of 236) participated in the Medicaid drug rebate program as of the second quarter of 2009 and were therefore generally required to submit AMP data for their covered outpatient drugs.^{22, 23, 24} The majority of these 23 NDCs belonged to only three manufacturers.

²⁰ This savings estimate assumes that the number of services that were allowed by Medicare in 2008 remained consistent from one quarter to the next and that there were no significant changes in utilization between 2008 and 2009.

²¹ Of the 51 HCPCS codes with no associated AMP data, 16 had no expenditures listed in the 2008 PBAR file. As a result, these codes were not included in the total Medicare allowances for the year.

²² To determine whether a manufacturer participated in the Medicaid drug rebate program, we consulted the list of participating drug companies posted on CMS’s Web site.

²³ Although manufacturers with rebate agreements are required to submit AMP data for their covered outpatient drugs, there may be valid reasons why an AMP was not provided for a specific NDC in a given quarter. For example, a manufacturer may not have been required to submit an AMP if the drug product had been terminated and there was no drug utilization during the quarter.

²⁴ These 23 NDCs were crosswalked to 15 HCPCS codes.

Manufacturers for the remaining 213 of 236 NDCs did not participate in the Medicaid drug rebate program and therefore were not required to submit AMP data.

CONCLUSION

To monitor Medicare reimbursement amounts based on ASPs and consistent with sections 1847A(d)(2)(B) and 1847A(d)(3) of the Act, OIG compared ASPs and AMPs to identify instances in which the ASP for a particular drug exceeded the AMP by at least 5 percent. This is OIG's 14th report comparing ASPs and AMPs, and it examines HCPCS codes with AMP data for every NDC that CMS used to establish reimbursement amounts, as well as HCPCS codes with only partial AMP data.

In the second quarter of 2009, we identified a total of 24 HCPCS codes that met the threshold for price adjustment. Of these 24 HCPCS codes, 15 were previously identified by OIG as having ASPs that exceeded the AMPs by at least 5 percent. Finally, we could not compare ASPs and AMPs for 51 HCPCS codes because AMP data were not submitted for any of the NDCs that CMS used to calculate reimbursement. Manufacturers for 10 percent of these NDCs had Medicaid drug rebate agreements and were therefore generally required to submit AMPs. OIG will continue to work with CMS to evaluate and pursue appropriate actions against those manufacturers that fail to submit required data.

Some of OIG's previous reports comparing ASPs and AMPs have contained recommendations, which we continue to support.²⁵ We are not making additional recommendations in this report and, as such, are issuing the report directly in final form. If you have comments or questions about this report, please provide them within 60 days. Please refer to report number OEI-03-09-00640 in all correspondence.

²⁵ For example, OIG, *Comparison of Average Sales Prices and Average Manufacturer Prices: An Overview of 2007*, OEI-03-08-00450, December 2008.

APPENDIX A

The Equation Used by the Centers for Medicare & Medicaid Services To Calculate Volume-Weighted Average Sales Prices on or After April 1, 2008

A volume-weighted average sales price (ASP) is calculated for the dosage amount associated with the Healthcare Common Procedure Coding System (HCPCS) code. In the following equation, the “number of billing units” represents the number of HCPCS code doses that are contained in a national drug code (NDC).

$$\text{Volume-Weighted ASP for Dosage Amount of HCPCS Code} = \frac{\text{Sum of (ASP for NDC * Number of NDCs Sold)}}{\text{Sum of (Number of NDCs Sold * Number of Billing Units in NDC)}}$$

APPENDIX B

Previous Office of Inspector General Reports Comparing Average Sales Prices and Average Manufacturer Prices

- *Monitoring Medicare Part B Drug Prices: A Comparison of Average Sales Prices to Average Manufacturer Prices*, OEI-03-04-00430, April 2006
- *Comparison of Fourth-Quarter 2005 Average Sales Prices to Average Manufacturer Prices: Impact on Medicare Reimbursement for Second Quarter 2006*, OEI-03-06-00370, July 2006
- *Comparison of Third-Quarter 2006 Average Sales Prices to Average Manufacturer Prices: Impact on Medicare Reimbursement for First Quarter 2007*, OEI-03-07-00140, July 2007
- *Comparison of First-Quarter 2007 Average Sales Prices to Average Manufacturer Prices: Impact on Medicare Reimbursement for Third Quarter 2007*, OEI-03-07-00530, September 2007
- *Comparison of Second-Quarter 2007 Average Sales Prices and Average Manufacturer Prices: Impact on Medicare Reimbursement for Fourth Quarter 2007*, OEI-03-08-00010, December 2007
- *Comparison of Third-Quarter 2007 Average Sales Prices and Average Manufacturer Prices: Impact on Medicare Reimbursement for First Quarter 2008*, OEI-03-08-00130, May 2008
- *Comparison of Fourth-Quarter 2007 Average Sales Prices and Average Manufacturer Prices: Impact on Medicare Reimbursement for Second Quarter 2008*, OEI-03-08-00340, August 2008
- *Comparison of Average Sales Prices and Average Manufacturer Prices: An Overview of 2007*, OEI-03-08-00450, December 2008

- *Comparison of First-Quarter 2008 Average Sales Prices and Average Manufacturer Prices: Impact on Medicare Reimbursement for Third Quarter 2008*, OEI-03-08-00530, December 2008

- *Comparison of Second-Quarter 2008 Average Sales Prices and Average Manufacturer Prices: Impact on Medicare Reimbursement for Fourth Quarter 2008*, OEI-03-09-00050, February 2009

- *Comparison of Third-Quarter 2008 Average Sales Prices and Average Manufacturer Prices: Impact on Medicare Reimbursement for First Quarter 2009*, OEI-03-09-00150, April 2009

- *Comparison of Fourth-Quarter 2008 Average Sales Prices and Average Manufacturer Prices: Impact on Medicare Reimbursement for Second Quarter 2009*, OEI-03-09-00340, August 2009

- *Comparison of First-Quarter 2009 Average Sales Prices and Average Manufacturer Prices: Impact on Medicare Reimbursement for Third Quarter 2009*, OEI-03-09-00490, August 2009

APPENDIX C

Detailed Methodology for Converting and Volume-Weighting Average Manufacturer Prices for the Second Quarter of 2009

Healthcare Common Procedure Coding System codes with complete average manufacturer price data. Of the 519 Healthcare Common Procedure Coding System (HCPCS) codes with reimbursement amounts based on average sales prices (ASP), 384 had average manufacturer prices (AMP) for every national drug code (NDC) that the Centers for Medicare & Medicaid Services (CMS) used to calculate volume-weighted ASPs. These 384 HCPCS codes represented 1,816 NDCs. For 10 NDCs, we could not successfully identify the amount of the drug reflected by the ASP and therefore could not calculate a converted AMP. These 10 NDCs were crosswalked to seven HCPCS codes. We did not include these seven HCPCS codes (80 NDCs) in our final analysis.

Using the converted AMPs for the remaining 1,736 NDCs, we then calculated a volume-weighted AMP for each of the remaining 377 HCPCS codes consistent with CMS's methodology for calculating volume-weighted ASPs.

HCPCS codes with partial AMP data. There were 84 HCPCS codes with AMP data for only some of the NDCs that CMS used in its calculation of volume-weighted ASPs. These 84 HCPCS codes represented a total of 1,172 NDCs. AMP data were either missing or unavailable for 428 of these NDCs, which were then excluded from our calculation of volume-weighted AMPs.²⁶

We calculated converted AMPs for each of the remaining 744 NDCs. For 10 of the 744 NDCs, we could not successfully identify the amount of the drug reflected by the ASP and therefore could not calculate a converted AMP. We removed these 10 NDCs from our analysis.²⁷ As a result, one HCPCS code no longer had any NDCs with AMP data. Therefore, this HCPCS code was removed from our analysis.

Using the converted AMPs for the remaining 734 NDCs, we then calculated a volume-weighted AMP for each of the remaining 83 HCPCS codes consistent with CMS's methodology for calculating volume-weighted ASPs.

²⁶ Although AMP data for these 428 NDCs were excluded from our calculation of volume-weighted AMPs, the corresponding ASPs were not excluded from the volume-weighted ASPs as determined by CMS.

Volume-weighted ASPs remained the same, regardless of the availability of AMP data.

²⁷ Although we removed NDCs with problematic AMP conversions, we did not remove the corresponding HCPCS codes, provided that other NDCs for those drug codes had usable AMP data. This differs from our analysis of HCPCS codes with complete AMP data, in which we removed not only the NDCs with problematic AMP conversions, but also the corresponding HCPCS codes.

HCPCS codes with no AMP data. For 51 HCPCS codes, there were no AMP data for any of the NDCs that CMS used in its calculation of volume-weighted ASPs. These 51 HCPCS codes represented 236 NDCs.

APPENDIX D

Thirteen Drug Codes With Complete Average Manufacturer Price Data That Met the 5-Percent Threshold in the Second Quarter of 2009

Drug Code	Short Description	Drug Code Dosage
J0270	Alprostadil for injection	1.25 mcg
J0475	Baclofen injection	10 mg
J0735	Clonidine HCl	1 mg
J1364	Erythro lactobionate	500 mg
J2020	Linezolid injection	200 mg
J2597	Desmopressin acetate injection	1 mcg
J2690	Procainamide HCl injection	1 g
J2765	Metoclopramide HCl injection	10 mg
J2792	Rho(D) immune globulin	100 units
J2820	Sargramostim injection	50 mcg
J2993	Retepase injection	18.1 mg
J7500	Azathioprine, oral	50 mg
J9178	Epirubicin HCl injection	2 mg

Source: Office of Inspector General analysis of second-quarter 2009 average sales price and average manufacturer price data, 2009.

APPENDIX E

Eleven Drug Codes With Partial Average Manufacturer Price Data That Met the 5-Percent Threshold in the Second Quarter of 2009

Drug Code	Short Description	Drug Code Dosage
J0560	Penicillin g benzathine injection	600,000 units
J1190	Dexrazoxane HCl injection	250 mg
J2310	Naloxone HCl injection	1 mg
J2590	Oxytocin injection	10 units
J7506	Prednisone, oral	5 mg
J7509	Methylprednisolone, oral	4 mg
J9027	Clofarabine injection	1 mg
Q0163	Diphenhydramine HCl	50 mg
Q0165	Prochlorperazine maleate	10 mg
Q9965	Low osmolar contrast material, 100-199 mg/mL iodine	1 ml
Q9966	Low osmolar contrast material, 200-299 mg/mL iodine	1 ml

Source: Office of Inspector General analysis of second-quarter 2009 average sales price and average manufacturer price data, 2009.