## TAKE THE INITIATIVE.

Cultivate a Culture of Compliance With Health Care Laws

## Physician Self-Referral Law\* (42 U.S.C. § 1395nn):

## Three Questions to Ask When Analyzing the Physician Self-Referral Law:

- (1) Is there a referral from a physician for a designated health service (DHS)?
  - If you answer yes, go to Question 2.
- (2) Does the physician (or an immediate family member) have a *financial relationship* with the entity providing the DHS?
  - If you answer yes, go to Question 3.
- (3) Does the financial relationship fit in an *exception*?

If you answer "Yes" to Questions 1 and 2, the arrangement must meet an exception. For more information on the Physician Self-Referral Law, please visit: <a href="https://www.cms.gov/PhysicianSelfReferral/">https://www.cms.gov/PhysicianSelfReferral/</a>

## **Stark Law Compliance Tips:**

- 1. Meet a Stark Law exception.
- 2. Document financial relationships with referring physicians.
- 3. Have systems to ensure properly structured payments.
- 4. Watch out for "lease creep" problems.
- 5. Review productivity bonuses.
- 6. Gifts can implicate the Stark law too.

\*For details, including relevant definitions and special rules, see 42 C.F.R. §§ 411.350 et seq.

